



Good Advice Is the More Valuable the More Is at Stake. Join Us if That Won't Scare You

Senior Presales Consultant (all genders)

Parsionate – Part of Accenture empowers businesses and unleashes their potential to create innovative new solutions. The key: data and all it has to offer. From strategy development to large-scale technological implementation, Parsionate works end-to-end on the client's side. This is Data Leadership.

What you can expect:

Your skillset:

VARIETY - No day is like the other: In your varied role, you are responsible for the technical development and acquisition of new and existing customers. You will advise in sales situations in a wide variety of industries and topics in the field of data management / D&A

RESPONSIBILITY - Together with your team, you lay the foundation for the topics and projects of our customers of tomorrow

SCOPE FOR ACTION - In your consultant function, you act as a creator: you develop functional scopes and roadmaps, identify business requirements and drivers, explain customer benefits and expected value creation potential

IMPACT - Your actions and your advice are not for the drawer but have an immediate effect both internally and externally. Feedback guaranteed

LEADERSHIP - Depending on your experience, you will take over the deputy team lead of our presales team

TEAM SPIRIT - Success and forward-looking concepts arise in a team: You are not a "lone fighter" but receive support from our parsionate data ninjas to be able to act in your role

- You have gained diverse experience in the areas of PIM / MDM, Data Quality & Governance, Analytics / AI, Experience Management, Data Integration, Data Strategy and data-driven business models
- You bring your knowledge with passion into consulting projects in various industries since several years
- You have a nose for sales and know the D&A trends of tomorrow
- You show enthusiasm for the development and application of innovative methods and approaches in presales
- A solid basic knowledge of one or more software systems of available market solutions in the field of data management / D&A is an advantage
- You can set up and manage teams and lead them to success
- Traveling within Europe is not a show stopper for you
- You speak fluent German and English

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Jetzt Bewerben